

AUGUST 2020

CENTURY 21[®]

Big Sky Real Estate

119 Anchor Way, Polson, MT 59860 406.883.5387



WHAT'S IN THIS ISSUE

Broker Blurb - 1
Fairy Gardens - 2
Flathead Lake
Biological Station - 3
Market Report - Lake
County - 4
Market Report -
Plains - 5
Agent Directory - 6

A note from our owner/broker:

It is August, so hard to believe. After a wet and cool spring right before July 4th the sun and heat switch turned on and it has been hot and sunny since then. The lake is amazing and everyone is enjoying long days on the water.

July was another very strong month for Century 21 Big Sky. We are averaging one a day, adding up to 31 sales for the month.

We have a very strong sellers market and if you have ever considered putting your place on the market, now would be a great time to do so. Your Century 21 Big Sky agent would be happy to meet with you and discuss market conditions, your property values and how we market. Reach out to us and we can help.

With interest rates at historic lows it is also a good time to buy your first home or upgrade. Let us know if you have questions.

Later in this email you will see our local market data, take a look and let us know if you have any questions.

Lastly, Century 21 Big Sky loves where we live and how we can help people with their real estate. We love our community.

Ric Smith

Fairy Gardens

by Caroline Carey

What do you do with your kids when mid-summer boredom mixes with a worldwide pandemic? Well you obviously create a fairy garden! Decorate your home or yard while keeping the kids entertained. I know what you're thinking. Why would you waste time working on a childish garnish for home or lawn decor? I'm here to tell you that fairies are actually quite classy and tasteful creatures.



Here is my sister and me when we were little, displaying some well-rounded ladies, Flora and Fauna who are discussing current events and politics.

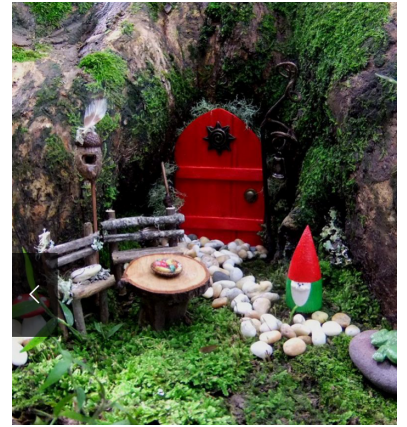
All you do to create your fairy friend is turn your garden droppings into limbs and skirts and eyeballs. Maybe even treat one of your fairies to a mini glass of chardonnay.

If you're looking for a day activity with the kids and a beautiful, long-term result, build a full property for your fairies:

Container: First you'll need your fairy's very own slice of paradise -- a container that suits your garden, or a tree stump (top right). For more of a challenge, you can attempt the bottom right option. Use a craft drill or a file to loosely mark where you'll break the front of the pot into pieces with a hammer. Then fill with planter's soil and arrange your pieces as steps.

Plants: Give your fairy a perfect place to lounge outside her home. She'll need some grass (you can buy packages of moss). Remember, fairies love succulents because they are easy to take care of. You can also be creative with her outdoor furniture, walkways, and garden decor by using knick-knacks from around the house, buying them, or just making your own.

Home: You might want to take your fairy friend to some open houses. I don't think she would be opposed to Petco's fishbowl homes. But she also probably wouldn't mind your own carpentry. Superglue sticks or bark or stones together and your friend will have her home sweet home.



Flathead Biological Station

"Doing Our Part"

The rise of the coronavirus pandemic has had an unprecedented impact on the work and lives of people all over the world. It's no different in our neck of the woods, but like so many of you out there, we at FLBS are not content simply coping with the challenges of this insidious disease. We are doing everything we can to rise above and do as much as we can to help those in the fight against it.

Over the past few weeks, our SensorSpace facility is helping supply local medical professionals by utilizing its 3-D printers to make reusable masks for healthcare providers at Kalispell Regional Healthcare. These masks function by holding disposable N95 filters, a design blueprint from the "Montana Mask" movement that has gained so much attention throughout the country. We are honored to be able to do our part in keeping the doctors, nurses and staff of Kalispell Regional safe and healthy as they continue to work tirelessly on the frontlines of COVID-19!



SensorSpace Lab works over-time to create masks for local healthcare providers.

Real Estate Market Report - July 2020

Lake County, Montana

(includes Flathead Lake market)

Compliments of Century 21 Big Sky Real Estate

Residential Sold

Sold/Closed	Jan	Feb	March	April	May	June	July
Up to \$100K	3	3	3	1	2	2	1
\$100,001 – 150K	3	1	4	1	4	4	3
\$150,001 - 200K	6	2	2	4	2	2	4
\$200,001 - 250K	2	2	1	4	5	7	5
\$250,001 - 300K	2	6	4	3	3	4	11
\$300,001 - 350K	2	4	3	4	2	8	9
\$350,001 - 400K	2	3	2	3	3	6	7
\$400,001 - 500K	0	3	2	0	2	4	9
\$500,001 – 1M	1	2	0	1	4	12	18
\$1M+	1	1	1	1	0	3	7
TOTAL	27	29	25	22	27	52	74

Land/Lots Sold

Sold/Closed	Jan	Feb	March	April	May	June	July
Up to \$25K	4	2	2	1	4	0	3
\$25,001 - \$50K	3	0	5	1	1	9	8
\$50,001 - \$75K	1	1	1	1	3	1	7
\$75,001 - \$100K	1	1	4	0	2	4	6
\$100,001 - \$150K	0	1	2	3	3	2	8
\$150,001 - \$200K	0	0	1	0	3	2	1
\$200,001 - \$250K	1	0	0	0	0	3	5
\$250,001 - \$300K	1	0	0	0	0	1	1
\$300,001 - \$350K	0	0	0	0	0	0	0
\$350,001 - \$400K	0	0	0	0	0	1	1
\$400,001 - \$500K	0	0	0	0	0	0	1
\$500,001 - \$1M	1	1	1	2	1	1	0
TOTAL	14	8	19	8	17	24	41

Real Estate Market Report - May 2020

Plains, Paradise, and Hot Springs Market

Compliments of Century 21 Big Sky Real Estate

Residential Sold

Sold/Closed	Jan	Feb	March	April	May	June	July
Up to \$100K	2	0	3	0	3	0	1
\$100,001 – 150K	0	0	1	1	2	2	1
\$150,001 - 200K	2	1	3	2	1	3	1
\$200,001 - 250K	2	0	0	1	1	0	0
\$250,001 - 300K	0	0	0	2	4	1	1
\$300,001 - 350K	0	0	0	2	1	1	3
\$350,001 - 400K	1	0	0	1	0	0	0
\$400,001 - 500K	0	1	0	0	0	1	0
\$500,001 – 1M	0	0	0	1	0	0	0
\$1M+	0	0	0	0	0	0	0
TOTAL	7	2	7	10	12	8	7

Land/Lots Sold

Sold/Closed	Jan	Feb	March	April	May	June	July
Up to \$25K	1	0	0	2	0	0	2
\$25,001 - \$50K	0	0	0	0	1	2	1
\$50,001 - \$75K	1	1	3	0	0	1	2
\$75,001 - \$100K	0	0	0	0	0	0	0
\$100,001 - \$150K	1	0	0	0	0	0	1
\$150,001 - \$200K	0	0	0	0	0	0	0
\$200,001 - \$250K	0	0	1	0	0	0	0
\$250,001 - \$300K	0	0	0	0	0	0	0
\$300,001 - \$350K	0	0	0	0	0	0	0
\$350,001 - \$400K	0	0	0	0	0	0	0
\$400,001 - \$500K	0	0	0	0	0	0	0
\$500,001 - \$1m	0	0	0	0	0	0	0
TOTAL	3	1	4	2	1	3	6

Meet our Century 21 Big Sky Team



Deborah Warren
406.544.5971

Frank Schmitz
406.249.6491



David Saloman
406.270.5753

Shirley Tyler
406.250.6445



Cole Wallace
406.570.7231

Jeanette DiGiallonardo
406.260.2477



Lyneah Nelson
406.546.1705

Sheila Gingras
406.291.1525



Dacy Holland
406.531.1306

Sarah Beck
406.261.0641



Ashlee Perry
406.396.8329

Ric Smith
406.471.0377



*Century 21 Big Sky, 119 Anchor Way,
Polson, MT 59860 406.883.5201*

